



An Estimate of the Value of CAHSAH Membership

Compiled by the Membership Committee Based on a Nonmember Obtaining Similar Benefits

FOCUS AREAS

ASSUMPTIONS

COSTS

Advocacy: Bill Tracking

Computer software for bill tracking

\$ 2,200

Individual bill research and liaison with DHS/CMS/FI/
Labor Department - \$100 hours / year @ staff salary
And benefits \$25 / hour

\$ 2,500

Medi-Cal lawsuit restored 10% Medi-Cal cut
835 average visits @ \$74 / visit x 10%

\$ 6,180

Lobbyist \$2,000/mo.

\$24,000

Educational Programs

4 workshops/year x 2 attendees @ \$209 per workshop
Annual conference x 2 attendees @ \$490 per attendee
6 Teleconferences @ \$100

\$ 1,672

\$ 980

\$ 600

Information Resource

Publication subscriptions – 2 @ \$400 each
Consultants - 10 hrs /year @ \$200/hr.

\$ 800

\$ 2,000

Group Purchasing Programs

10% discount to member & royalty to CAHSAH allows association to keep dues
at current rates

Home Care Aide Organization
Certification Program

Free to members

\$ 950

Networking

Increased Medicare Home Care referrals
@ 6 per year @ \$3,496 per episode

\$20,976

Increased Private Duty Referrals (three cases
of 12hrs/wk for 12 weeks - \$20.00/hr)

\$ 8,640

Member collaboration/support/peer advice

PRICELESS

**Your cost for advocacy, CMS-DHS consultants, education,
certification, and networking**

\$71,498